

الصفحة			المملكة المغربية وزارة التربية الوطنية والتكوين المهني
5 / 1	الإمتحان الوطني الموحد للبيكالوريا الدورة العادية 2015 - الموضوع -		المركز الوطني للتقويم والامتحانات والتوجيه
	NS 10		
3	مدة الإنجاز	اللغة الأنجليزية	المادة
4	المعامل	شعبة الآداب والعلوم الإنسانية : مسلك الآداب	الشعبة أو المسلك



[1] Hassan went to university in Mohammedia. After graduation, he began looking for a job. Like many other young Moroccans, he started work in a bilingual call centre for a couple of reasons. "I want to practise my communication skills and also work in a prestigious call centre," he said. Hassan works for an airline company call centre. His task at the centre consists of receiving calls from passengers who are inquiring about tickets and flights. "My task is to receive all incoming calls and answer inquiries about flights from a computer system. I also make reservations and process clients' payments," he added.


[2] Apart from working for 45 hours per week, Hassan described the difficulties he encounters on his daily routine as follows: "As a beginner, the four-week training I had wasn't enough to fully understand all the details of the job. The other problem, which many of us in the centre suffer from, is the huge number of incoming calls that we have to process everyday." He added: "All the answers I give to clients are available on the computer system." Furthermore, when asked if **he** considers his task to be repetitive, he answered with a big "YES."

[3] Recently, IBM (an international computer company) launched a new computer program called "Watson Engagement Advisor", which can be used in call centres. **It** can answer calls as it understands plain English and can be operated by a human agent. The program is designed to replace human agents in dealing with customers.

[4] When asked about the challenges of dealing with huge numbers of incoming calls, Hassan said: "You try to be as friendly as possible, keeping a positive tone, but sometimes you feel annoyed, bored and you can easily get angry." Such qualities are of human nature; however, Watson Engagement Advisor would keep calm all the time and answer all questions easily.

[5] But when asked if he is for or against the idea of introducing Watson in Moroccan call centres, Hassan was very hesitant: "I'm against **this idea**. I think it will cost a lot of money. There are some clients who make the reservation online through the website; still they call to make sure that it's been done. Moroccans do not trust technology yet; they still need to hear the human voice." Watson wouldn't need any health insurance nor ask for days off. It can work day and night without complaining or fighting over the phone with clients. Watson threatens Hassan and other young agents' source of living. It's true that with the increasing advances in science and technology, machines are making their way to replace humans.



خاص بكتابة الامتحان		الإمتحان الوطني الموحد للبيكالوريا الدورة العادية 2015 الموضوع		 المملكة المغربية وزارة التربية الوطنية والتكوين المهني المركز الوطني للتقويم والامتحانات والتوجيه	
رقم الامتحان		NS 10			
		الاسم الشخصي و العائلي			
		تاريخ و مكان الازدياد			
4	المعامل	3	مدة الإنجاز	اللغة الأنجليزية	المادة
				شعبة الآداب والعلوم الإنسانية: مسلك الآداب	الشعبة و المسلك



خاص بكتابة الامتحان		النقطة النهائية على 20: بالأرقام..... والحروف..... (على المصحح التأكد من أن النقطة النهائية هي على 20)		المادة: اللغة الأنجليزية الشعبة و المسلك: شعبة الآداب والعلوم الإنسانية: مسلك الآداب	
الصفحة: 2 على 5		اسم المصحح و توقيعه:		ورقة الإجابة	
				NS 10	

**I. COMPREHENSION**

(15 POINTS)

*BASE ALL YOUR ANSWERS ON THE TEXT.*

**A. ARE THESE STATEMENTS TRUE OR FALSE? JUSTIFY. (3 pts)**

1. Hassan joined the call centre while he was studying at university.

.....

2. Hassan thinks he was well trained for his job at the centre.

.....

3. Some clients call the centre to check their reservations.

.....

**B. ANSWER THESE QUESTIONS. (3 pts)**

1. Why did Hassan join a call centre?

.....

2. What do call centres use “Watson Engagement Advisor” for?

.....

3. How is “Watson Engagement Advisor” different from a human employee?

.....

**C. COMPLETE THESE SENTENCES WITH INFORMATION FROM THE TEXT. (3 pts)**

1. Hassan gets answers for his clients from .....

2. According to Hassan, you can get angry in a call centre when .....

.....

3. If machines and programs like Watson are introduced, Hassan and other agents.....

.....

# لا يكتب أي شيء في هذا الإطار



الصفحة: 3 على 5

الامتحان الوطني الموحد للبكالوريا - الدورة العادية 2015 - الموضوع -  
مادة: اللغة الإنجليزية - شعبة الآداب والعلوم الإنسانية: مسلك الآداب - NS 10

## D. FIND IN THE TEXT WORDS THAT MEAN THE SAME AS (3 pts)

1. questions (paragraph 1) : .....
2. clients (paragraph 3) : .....
3. very big (paragraph 4) : .....

## E. WHAT DO THE UNDERLINED WORDS IN THE TEXT REFER TO? (3 pts)

1. he (paragraph 2) : .....
2. It (paragraph 3) : .....
3. this idea (paragraph 5) : .....

## II. LANGUAGE (15 POINTS)

### A. FILL IN THE GAPS WITH APPROPRIATE WORDS FROM THE LISTS. (2 pts)

1. Mahjoub's mother is looking forward to ..... her grandchildren in Spain.  
visit - visiting - visited
2. The teacher talked to the student ..... phone rang in class.  
who - whose - whom

### B. GIVE THE CORRECT FORM OF THE WORDS IN BRACKETS. (2 pts)

1. Doing some (volunteer) ..... work for your community is an act of good (citizen) .....
2. The headmaster says that students should (application) ..... for scholarships before May 15th.
3. Many NGOs are teaching (illiteracy) ..... women to read and write.

### C. FILL IN THE GAPS WITH APPROPRIATE WORDS OR EXPRESSIONS FROM THE LISTS. (2 pts)

1. Amine was afraid of being punished; so he ..... a story to justify his absence.  
took up - gave up - made up
2. We've worked hard today. Let's go out and ..... fun.  
lose - take - have

# لا يكتب أي شيء في هذا الإطار



الصفحة: 4 على 5

الامتحان الوطني الموحد للبكالوريا - الدورة العادية 2015 - الموضوع -  
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## D. PUT THE VERBS IN BRACKETS IN THE RIGHT TENSE. (2 pts)

1. Tom's uncle (work) ..... in Marseille for several years before he moved to Paris last year.
2. My parents (retire) ..... by the end of 2018.

## E. REWRITE THE SENTENCES BEGINNING WITH THE WORDS GIVEN. (3 pts)

1. Heavy rain has destroyed many roads in the south of Morocco.  
Many roads .....
2. "Will you drive the kids to school?" Mr Lynch asked.  
Mr Lynch asked his wife .....
3. Leila didn't get a front seat at the theatre because she didn't buy a ticket early.  
If .....

## F. MATCH EACH EXPRESSION WITH ITS APPROPRIATE FUNCTION. (2 pts)

Expressions	Functions
1. "For me, Moroccan carpets are the best."	a. expressing regret
2. "Glad to hear that. Congratulations!"	b. making a request
3. "I'm sorry to say it, but this is not the tablet I ordered."	c. complaining
4. "I shouldn't have refused his invitation; the party was great!"	d. expressing opinion
	e. responding to good news
	f. asking for advice

1. .... 2. .... 3. .... 4. ....

## G. COMPLETE THE FOLLOWING EXCHANGE APPROPRIATELY. (2 pts)

Paul needs some money from his friend James to buy a camera.

Paul: (makes a request) .....

James: (responds) .....

